

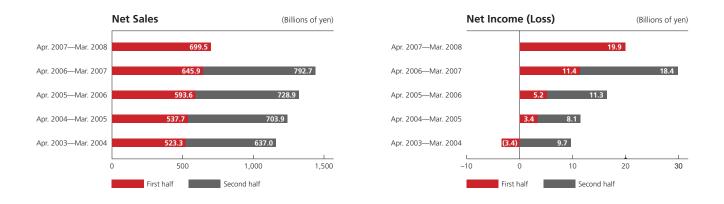
## **Consolidated Financial Highlights**

Kawasaki Heavy Industries, Ltd. and Consolidated Subsidiaries For the six months ended September 30, 2007 and 2006

		Millions of yen				usands of 5. dollars
	20	07		2006		2007
For the period:						
Net sales	¥ 69	9,540	¥	645,852	\$ 6,	060,296
Operating income	3	9,050		25,562		338,300
Net income	1	9,878		11,414		172,208
Research and development expenses	1	6,400		14,300		142,077
Depreciation and amortization	1	7,642		14,879		152,837
Net cash provided by (used for) operating activities	2	4,010		(10,767)		208,005
Per share (in yen and U.S. dollars):						
Net income	¥	11.91	¥	7.33	\$	0.10
Cash dividends		_		_		_
At end of the period:						
Total assets	¥1,32	2,779	¥1,	,319,100	\$11,	459,577
Total net assets	31	7,627		244,170	2,	751,685
Orders received and outstanding:						
Orders received during the period	¥ 72	4,836	¥	763,844	\$ 6,	279,442
Order backlog at end of the period	1,49	2,433	1	,424,960	12,	929,334
Number of employees	3	0,382		29,461		

Notes: 1. This semiannual report has been prepared in conformity with generally accepted accounting principles and practices in Japan.

2. All dollar figures herein refer to U.S. currency. Yen amounts have been translated, for convenience only, at ¥115.43 to \$1.00, the approximate rate of exchange at September 30, 2007.



### To Our Shareholders

## Performance during the Interim Period

The Japanese economy remained on an expansionary trend during the interim period under review, despite a slowdown in domestic personal consumption and other signs of deterioration in economic conditions, as exports and private-sector capital investment expanded. Outside Japan, conditions continued to be generally strong, especially in Europe, China, and the rest of Asia. However, as the fluctuations in foreign exchange rates and stock prices set off by the subprime mortgage loan issues in the United States suggested, concern about a deterioration in economic conditions increased and made it necessary for the Kawasaki Heavy Industries (KHI) Group to give careful attention to the business environment for its operations.

Amid these conditions, the KHI Group maintained its policy of aggressively pursuing market opportunities, and, as a consequence, obtained new orders for rolling stock in the North American market and other products; however, the total orders received for the interim period amounted to ¥724.8 billion, which was ¥39.0 billion, or 5.1%, lower than for the interim period of the previous fiscal year.

Net sales amounted to ¥699.5 billion, ¥53.7 billion, or 8.3%, higher year on year, principally because of increased revenues in the Shipbuilding and Consumer Products & Machinery segments. Profitability showed further improvement, as the KHI Group continued to implement aggressive measures to enhance profitability in all aspects of its operations. Operating income rose ¥13.5 billion, or 52.8%, from the same period of the previous year, to ¥39.1 billion. In addition, net income for the interim period expanded ¥8.5 billion, or 74.2%, to ¥19.9 billion

Our basic policy is to pay stable dividends appropriate to earnings performance, while giving careful attention to increasing retained earnings. After giving due consideration to the uncertainties in the operating environment for the full fiscal year ending March 31, 2008, we have decided not to pay a cash dividend for the interim period under review.

## Medium-Term Business Plan "Global K"

We passed the middle of the second fiscal year under KHI Group's medium-term business plan "Global K," which we announced in September last year, and the Group is moving steadily toward the attainment of its objectives. However, on the other hand, as mentioned previously, there are conditions in the world economy and destabilizing factors in the environments for our individual businesses. During the coming fiscal year, we will move into the middle year since the announcement of the "Global K" plan and are planning to make the necessary mid-course corrections. At present, in view of these circumstances, we are in the process of analyzing and identifying issues to be addressed, aimed at reviewing and revising the plan next year. Going forward, we are looking at our vision for the Group 10 years from the starting date of Global K, and moving steadily toward attaining our objectives by implementing measures and action plans under our strategies that respond to changes in the social environment.

## Kawasaki Group Mission Statement

The KHI Group has adopted a vision of becoming "a leading global enterprise that enriches lifestyles and helps safeguard the natural environment through drawing on its sophisticated technological capabilities" by the 10th year following the commencement of the Global K plan. Amid today's fast-changing social and economic environment, the Group prepared its Kawasaki Group Mission Statement in May this year to provide a compass for the Group as a whole to realize the potential of its technological capabilities to the maximum extent possible.

This mission statement positions the Group's social perspective and mission in society as its highest-priority missions, followed by the Kawasaki Group Core Values, which are the values that the Group will emphasize. These will become the starting point when formulating and making decisions on management strategy and product development policies. They will also form the basis for the Group Management Principles and the Group Code of Conduct.

The Kawasaki Group Mission Statement aims to create a higher-level corporate culture in the Group and enhance corporate and brand value through the revitalization of the corporate organization by encouraging each and every member of the Group to share the missions and values advocated in the mission statement and conduct daily business activities based on the guidelines for action.

Members of the Group will share the Kawasaki Group Mission Statement in common, and, by putting it into action, work to create new value for all KHI's stakeholder groups, including shareholders, customers, and the communities we serve. Accordingly, we would like to request your renewed support and cooperation going forward.

December 2007

President

T. Ohasli

### Kawasaki Group Mission Statement

### **Group Mission:**

# Kawasaki, working as one for the good of the planet

- •We are the Kawasaki Group, a global technology leader with diverse integrated strengths.
- •We create new value—for a better environment and a brighter future for generations to come.

### The Kawasaki Group Core Values

#### Value creation

We are globally driven to create new value both for our customers and for the benefit of society as a whole.

### Originality

We thrive on originality, innovation and leadership.

#### Excellence

What we produce is of exceptionally high quality and functionality, as we constantly strive to be at the global cutting edge.

# The Kawasaki Group Management Principles

#### 1. Trust

As an integrated technology leader, the Kawasaki Group is committed to providing high-performance products and services of superior safety and quality. By doing so, we will win the trust of our customers and the community.

#### 2. Harmonious coexistence

The importance of corporate social responsibility (CSR) permeates all aspects of our business. This stance reflects the Kawasaki Group's corporate ideal of harmonious coexistence with the environment, society as a whole, local communities and individuals.

#### 3. People

The Kawasaki Group's corporate culture is built on integrity, vitality, organizational strength and mutual respect for people through all levels of the Group. We nurture a global team for a global era.

### 4. Strategy

The Kawasaki Group pursues continuous enhancement of profitability and corporate value based on three guiding principles—selectively focusing resources on strategic businesses; emphasizing quality over quantity; and employing prudent risk management.

### The Kawasaki Group Code of Conduct

- 1. Always look at the bigger picture. Think and act from a long-term, global perspective.
- 2. Meet difficult challenges head-on. Aim high and never be afraid to try something new.
- 3. Be driven by your aspirations and goals.
  Work toward success by always dedicating yourself to your tasks.
- Earn the trust of the community through high ethical standards and the example you set for others.
- 5. Keep striving for self-improvement. Act on your own initiative as a confident professional.
- Be a part of Team Kawasaki. Share your pride and sense of fulfillment in a job well done.

## **Review of Operations**

# **Shipbuilding**

The Shipbuilding segment secured orders amounting to ¥85.6 billion, up ¥16.1 billion, or 23.2% from the interim period of the previous year. Orders were received for two LPG carriers and 11 bulk carriers.

Sales rose ¥35.4 billion, or 84.0% year on year, to ¥77.5 billion, mainly due to the fact that the segment delivered one

LPG carrier, one VLCC, and two bulk carriers, for a total of four vessels. Operating income amounted to ¥2.3 billion compared with an operating loss of ¥2.1 billion in the same period of the previous year. This major improvement in profitability was due to higher sales and improvement in margins.



# **Rolling Stock & Construction Machinery**

Orders received during the interim period included those for Shinkansen trains for Japan Railways companies and additional orders for subway cars from North American customers. However, the total value of orders declined ¥34.5 billion, or 22.1% from the interim period of the previous fiscal year, to ¥121.6 billion, reflecting the large orders for commuter

trains from North America during the same period of the previous fiscal year.

Sales were down ¥16.7 billion, or 19.2% year on year, to ¥70.2 billion, despite an increase in domestic sales, as sales to overseas customers declined. Operating income fell ¥5.0 billion, or 81.1% from the same period of the previous year, to ¥1.2 billion, reflecting the decline in sales.



# **Aerospace**

Orders received increased ¥3.6 billion, or 5.1% year on year, to ¥73.7 billion, because of new orders from the Boeing Company for component parts for Boeing 777 and 787 passenger aircraft.

Sales rose ¥3.8 billion, or 3.3% from the same period a year earlier, to ¥118.2

billion, because of an increase in sales of component parts for the Boeing 777 passenger aircraft and other factors. Operating income leapt ¥5.6 billion, or 109.7% year on year, to ¥10.7 billion, because of an improvement in margins due to a weaker yen against the U.S. dollar and other developments.



# **Gas Turbines & Machinery**

Compared with the interim period of the previous fiscal year, orders obtained by this segment declined ¥5.8 billion, or 5.8%, to ¥93.5 billion. Although orders were received for components for commercial aircraft engines, including the V2500 and Trent, diesel engines for ships, gas turbine power generation systems, and natural gas compression modules, orders for certain other products, including

marine steam turbines, declined.

Sales, however, were up ¥3.8 billion, or 4.7% over a year earlier, to ¥84.3 billion, as revenues from the sale of components for commercial aircraft engines expanded. Operating income rose ¥0.9 billion, or 18.1%, to ¥5.7 billion, as segment sales expanded.



# **Plant & Infrastructure Engineering**

Orders for the interim period under review fell ¥53.5 billion, or 56.3% from the previous year, to ¥41.6 billion, reflecting the absence of major orders for cement plants, ferronickel refining plants, and other project orders that were received during the interim period of the previous fiscal year.

Sales declined ¥2.5 billion, or 4.7% from a year earlier, to ¥49.6 billion, because of

lower sales from municipal refuse incineration plants. Profitwise, operating income for the interim period amounted to ¥1.4 billion, a major improvement from an operating loss of ¥3.7 billion a year earlier. This improvement was due to the improvements in efficiency resulting from the merger of the Group's plant and environmental engineering companies and the reduction in the number of lossmaking projects.



# **Consumer Products & Machinery**

Sales increased ¥22.6 billion, or 11.9% year on year, to ¥212.5 billion. Although sales of motorcycles in North America decreased, sales of motorcycles in Europe expanded, and sales of industrial robots

to automotive-related and semiconductorrelated manufacturers rose. Operating income climbed ¥1.4 billion, or 13.0%, to ¥12.3 billion, accompanying the growth in sales.



## Other

Sales of this segment rose ¥7.3 billion, or 9.2%, to ¥87.1 billion, as sales of the hydraulics products for construction

machinery continued at a high level. Operating income rose ¥0.8 billion, or 17.4%, to ¥5.2 billion.



# **Review by Geographic Segment**

Sales in Japan rose ¥31.3 billion, or 6.8% compared with the interim period of the previous fiscal year, to ¥491.0 billion, mainly owing to an increase in sales of the parent company. Operating income climbed ¥18.4 billion, or 89.4%, to ¥38.9 billion.

In North America, sales decreased ¥1.4 billion, or 1.2%, to ¥118.2 billion, as a result of lower sales of motorcycles and other factors. The segment showed an operating loss of ¥3.5 billion, compared with operating income of ¥1.1 billion for the interim period of the previous fiscal year.

# **Financial Position**

Total assets at the end of the interim period were ¥1,322.8 billion, 2.6% lower than at the end of the previous fiscal year (March 31, 2007). Although inventories rose ¥16.6 billion accompanying the rise in the order backlog and active capital investment resulted in an increase in net property, plant and equipment of ¥4.7 billion, receivables, less allowance declined ¥52.8 billion as progress was made in the recovery of operating receivables.

Total liabilities declined 5.4%, to ¥1,005.2 billion. Although advances from customers increased ¥14.2 billion, notes payable and accounts payable declined ¥40.3 billion, and interest-bearing debt dropped ¥13.0 billion.

Net assets rose 7.5%, to ¥317.6 billion, mainly because of the interim net income.

Among cash flows, cash and cash equivalents (hereinafter, cash) declined ¥16.4 billion compared with the end of the previous fiscal year (March 31, 2007), to ¥22.8 billion. The condition of cash flows and the principal factors influencing

Sales in Europe expanded ¥21.0 billion, or 41.2%, to ¥72.0 billion, because of strong sales of motorcycles. Operating income posted a gain of ¥1.2 billion, or 65.3%, to ¥2.9 billion.

In Asia, sales jumped ¥4.7 billion, or 51.2%, to ¥13.9 billion. Operating income increased ¥0.4 billion, or 101.0%, to ¥0.8 billion.

In other areas, sales dropped ¥1.8 billion, or 28.9%, to ¥4.5 billion, while operating income amounted to ¥0.1 billion, approximately the same as for the interim period of the prior year.

their movements were as follows.

Net cash provided by operating activities amounted ¥24.0 billion, ¥34.8 billion higher than for the interim period of the previous fiscal year. Principal operating cash inflows were income before income taxes and minority interests amounting to ¥31.8 billion, depreciation and amortization of ¥17.6 billion, and a decrease in trade receivables of ¥58.5 billion. A major operating cash outflow was a decrease in accounts payable of ¥41.9 billion.

Net cash used for investing activities amounted to ¥20.2 billion, ¥6.5 billion lower than for the interim period of the previous year. The principal investment outflow was for the acquisition of property, plant and equipment.

Net cash used for financing activities was ¥20.8 billion. The principal outflow items were the repayment of long-term debt and cash dividends paid.

## **Condensed Consolidated Balance Sheets**

Kawasaki Heavy Industries, Ltd. and Consolidated Subsidiaries As of September 30 and March 31, 2007 and September 30, 2006

		Millions of yen		Thousands of U.S. dollars
	September 30, 2007	March 31, 2007	September 30, 2006	September 30, 200
	(unaudited)		(unaudited)	(unaudited)
Assets:				
Current assets:				
Cash on hand and in banks	. ¥ 23,177	¥ 39,351	¥ 25,006	\$ 200,788
Receivables, less allowance	. 389,823	442,577	429,542	3,377,138
Inventories	. 444,517	427,934	425,754	3,850,966
Other current assets	. 61,236	52,056	57,832	530,503
Total current assets	918,753	961,918	938,134	7,959,395
Investments and long-term loans, less allowance	103,417	96,994	86,015	895,928
Net property, plant and equipment		253,819	249,200	2,239,686
Intangible and other assets		45,249	45,751	364,568
Total assets	¥1,322,779	¥1,357,980	¥1,319,100	\$11,459,577
Liabilities and net assets:  Current liabilities:  Short-term borrowings and current				
portion of long-term debt	. ¥ 147,888	¥ 138,463	¥ 182,746	\$ 1,281,192
Payables		412,501	404,909	3,224,604
Advances from customers	•	124,445	111,846	1,201,447
Other current liabilities		131,097	122,631	954,110
Total current liabilities		806,506	822,132	6,661,353
Long-term liabilities:		,		
Long-term debt, less current portion	. 143,356	165,754	167,003	1,241,930
Others		90.342	85,795	804,609
Total long-term liabilities		256,096	252,798	2,046,539
Net assets:	<u> </u>		·	
Common stock	. 104,265	103,188	92,106	903,275
Capital surplus	54,252	53,179	42,110	469,999
Retained earnings	. 137,454	125,799	107,457	1,190,800
Net unrealized gains on securities	23,148	19,342	12,720	200,537
Gains/losses on hedging items		(1,608)	(3,698)	(1,299)
Foreign currency translation adjustments	(7,041)	(9,417)	(11,620)	(60,998)
Treasury stock		(55)	(43)	(476)
Minority interests		4,950	5,138	49,847
Total net assets		295,378	244,170	2,751,685
Total liabilities and net assets	¥1,322,779	¥1,357,980	¥1,319,100	\$11,459,577

## **Condensed Consolidated Statements of Income**

Kawasaki Heavy Industries, Ltd. and Consolidated Subsidiaries For the six months ended September 30, 2007 and 2006 (unaudited)

	Million.	Millions of yen	
	2007	2006	2007
Net sales	¥699,540	¥645,852	\$6,060,296
Cost of sales	582,117	555,715	5,043,030
Gross profit	117,423	90,137	1,017,266
Selling, general and administrative expenses	78,373	64,575	678,966
Operating income	39,050	25,562	338,300
Other income (expenses):			
Interest and dividend income	2,468	1,891	21,381
Equity in income of unconsolidated subsidiaries and affiliates	2,331	855	20,195
Interest expense	(3,859)	(2,912)	(33,432)
Other, net	(8,153)	(5,156)	(70,632)
Income before income taxes and minority interests	31,837	20,240	275,812
Income taxes	(11,470)	(8,577)	(99,368)
Minority interests in net income of consolidated subsidiaries	(489)	(249)	(4,236)
Net income	¥ 19,878	¥ 11,414	\$ 172,208

## **Condensed Consolidated Statements of Cash Flows**

Kawasaki Heavy Industries, Ltd. and Consolidated Subsidiaries For the six months ended September 30, 2007 and 2006 (unaudited)

	Millions	Millions of yen	
	2007	2006	2007
Cash flows from operating activities:			
Income before income taxes and minority interests	¥31,837	¥20,240	\$ 275,812
Adjustments to reconcile net income before income taxes and minority			
interests to net cash provided by operating activities:			
Depreciation and amortization	17,642	14,879	152,837
Increase (decrease) in assets	33,312	(34,449)	288,590
Increase (decrease) in liabilities	(30,659)	12,935	(265,607)
Other	(28,122)	(24,372)	(243,627)
Net cash provided by (used for) operating activities	24,010	(10,767)	208,005
Cash flows from investing activities:			
Acquisition of tangible and intangible assets	(23,964)	(15,909)	(207,606)
Acquisition of investments in securities	(1,111)	(11,850)	(9,625)
Other	4,885	1,024	42,320
Net cash used for investing activities	(20,190)	(26,735)	(174,911)
Cash flows from financing activities:			
Increase (decrease) in short-term borrowings	(5,369)	39,513	(46,513)
Proceeds from long-term debt	3,220	18,355	27,896
Repayment of long-term debt	(10,108)	(28,289)	(87,568)
Other	(8,544)	(4,807)	(74,019)
Net cash provided by (used for) financing activities	(20,801)	24,772	(180,204)
Effect of exchange rate changes	413	118	3,577
Net decrease in cash and cash equivalents	(16,568)	(12,612)	(143,533)
Cash and cash equivalents at beginning of the period	39,229	37,506	339,851
Increase in cash and cash equivalents due to changes in fiscal period			
of consolidated subsidiaries	158		1,369
Cash and cash equivalents at end of the period	¥22,819	¥24,894	\$ 197,687

# **Consolidated Statements of Changes in Net Assets**

Kawasaki Heavy Industries, Ltd. and Consolidated Subsidiaries For the six months ended September 30, 2007 and 2006 (unaudited)

	Thousands	Millions of yen							
			2007						
	Number of shares of common stock	Common stock	Capital surplus	Retained earnings	Net unrealized gains on securities	Gain (loss) on hedging items	Foreign currency translation adjustments	Treasury stock	Minority interests
Balance at March 31, 2007	1,659,626	¥103,188	¥53,179	¥125,799	¥19,342	¥(1,608)	¥(9,417)	¥(55)	¥4,950
Net income for the interim period	_	_	_	19,878	_	_	_	_	_
Conversion of convertible bonds	9,286	1,077	1,052	_	_	_	_	_	_
Cash dividends	_	_	_	(8,298)	_	_	_	_	_
Treasury stock purchased, net	_	_	20	_	_	_	_	0	_
Other	_	_	_	75	3,806	1,458	2,376	_	805
Balance at September 30, 2007	1,668,912	¥104,265	¥54,251	¥137,454	¥23,148	¥ (150)	¥(7,041)	¥(55)	¥5,755

	Thousands	Thousands Millions of yen								
			2006							
	Number of shares of common stock	Common stock	Capital surplus	Retained earnings	Net unrealized gains on securities	Gain (loss) on hedging items	Foreign currency translation adjustments	Treasury stock	Minority interests	
Balance at March 31, 2006	1,557,715	¥92,085	¥42,094	¥100,776	¥14,097	¥ —	¥(11,426)	¥(38)	¥5,508	
Net income for the interim period	_	_	_	11,414	_	_	_	_	_	
Conversion of convertible bonds	224	21	15	_	_	_	_	_	_	
Cash dividends	_	_	_	(4,673)	_	_	_	_	_	
Treasury stock purchased, net	_	_	1	_	_	_	_	(5)	_	
Bonuses to directors and										
statutory auditors	_	_	_	(14)	_	_	_	_	_	
Other	_	_	_	(46)	(1,377)	(3,698)	(194)	_	(370)	
Balance at September 30, 2006	1,557,939	¥92,106	¥42,110	¥107,457	¥12,720	¥(3,698)	¥(11,620)	¥(43)	¥5,138	

		Thousands of U.S. dollars								
	2007									
	Common stock	Capital surplus	Retained earnings	Net unrealized gains on securities	Gain (loss) on hedging items	Foreign currency translation adjustments	Treasury stock	Minority interests		
Balance at March 31, 2007	\$893,941	\$460,704	\$1,089,828	\$167,567	\$(13,927)	\$(81,583)	\$(478)	\$42,882		
Net income for the interim period	_	_	172,205	_	_	_	_	_		
Conversion of convertible bonds	9,334	9,120	_	_	_	_	_	_		
Cash dividends	_	_	(71,884)	_	_	_	_	_		
Treasury stock purchased, net	_	175	_	_	_	_	2	_		
Other	_	_	651	32,970	12,628	20,585	_	6,965		
Balance at September 30, 2007	\$903,275	\$469,999	\$1,190,800	\$200,537	\$ (1,299)	\$(60,998)	\$(476)	\$49,847		

## **Segment Information**

Kawasaki Heavy Industries, Ltd. and Consolidated Subsidiaries For the six months ended September 30, 2007 and 2006 (unaudited)

(a) Information by industry segment					
			Millions of yen		
			2007		
	External sales	Intersegment sales	Total sales	Operating expenses	Operating income
Shipbuilding Rolling Stock & Construction Machinery Aerospace Gas Turbines & Machinery Plant & Infrastructure Engineering Consumer Products & Machinery Other	¥ 77,480 70,244 118,247 84,289 49,647 212,512 87,121	¥ 932 591 868 6,322 6,802 2,577 18,486	¥ 78,412 70,835 119,115 90,611 56,449 215,089 105,607	¥ 76,111 69,674 108,422 84,917 55,043 202,769 100,407	¥ 2,301 1,161 10,693 5,694 1,406 12,320 5,200
Total Eliminations	699,540 —	36,578 (36,578)	736,118 (36,578)	697,343 (36,853)	38,775 275
Consolidated total	¥699,540	¥ —	¥699,540	¥660,490	¥39,050
			Millions of yen		
			2006		
	External sales	Intersegment sales	Total sales	Operating expenses	Operating income (loss)
Shipbuilding	¥ 42,107	¥ 1,296	¥ 43,403	¥ 45,456	¥ (2,053)
Rolling Stock & Construction Machinery	86,925	260	87,185	81,040	6,145
Aerospace	114,452	614	115,066	109,968	5,098
Gas Turbines & Machinery	80,509	7,941	88,450	83,629	4,821
Plant & Infrastructure Engineering	52,114	9,068	61,182	64,910	(3,728)
Consumer Products & Machinery	189,928	4,318	194,246	183,342	10,904
Other	79,817	20,224	100,041	95,611	4,430
Total	645,852	43,721	689,573	663,956	25,617
Eliminations		(43,721)	(43,721)	(43,666)	(55)
Consolidated total	¥645,852	¥ —	¥645,852	¥620,290	¥25,562
		Tho	usands of U.S. do	ollars	
			2007		
	External sales	Intersegment sales	Total sales	Operating expenses	Operating income
Shipbuilding	\$ 671,229 608,542 1,024,404 730,217 430,105 1,841,047 754,752 6,060,296	\$ 8,074 5,120 7,520 54,769 58,927 22,325 160,150 316,885	\$ 679,303 613,662 1,031,924 784,986 489,032 1,863,372 914,902 6,377,181	\$ 659,369 603,604 939,288 735,658 476,852 1,756,640 869,852 6,041,263	\$ 19,934 10,058 92,636 49,328 12,180 106,732 45,050 335,918
Eliminations		(316,885)	(316,885)	(319,267)	2,382

\$6,060,296

\$5,721,996

\$338,300

### (b) Information by geographic area

External sales 491,024 118,166 72,010 13,863 4,477 699,540	Intersegment sales  ¥143,302 12,691 2,334 11,683 118	2007  Total sales  ¥634,326  130,857  74,344	Operating expenses  ¥595,440  134,404	Operating income (loss) ¥38,886
sales 491,024 118,166 72,010 13,863 4,477	¥143,302 12,691 2,334 11,683	Total sales ¥634,326 130,857	expenses <b>¥595,440</b>	income (loss) ¥38,886
118,166 72,010 13,863 4,477	12,691 2,334 11,683	130,857	•	•
72,010 13,863 4,477	2,334 11,683	-	134,404	
13,863 4,477	11,683	74,344		(3,547)
4,477	-		71,413	2,931
	110	25,546	24,724	822
699,540	110	4,595	4,493	102
	170,128	869,668	830,474	39,194
_	(170,128)	(170,128)	(169,984)	(144)
699,540	¥ —	¥699,540	¥660,490	¥39,050
		Millions of yen		
		2006		
External sales	Intersegment sales	Total sales	Operating expenses	Operating income
459,768	¥ 120,560	¥580,328	¥559,793	¥20,535
119,598	8,130	127,728	126,669	1,059
51,015	2,049	53,064	51,291	1,773
9,171	8,685	17,856	17,447	409
6,300	77	6,377	6,254	123
645,852	139,501	785,353	761,454	23,899
_	(139,501)	(139,501)	(141,164)	1,663
645,852	¥ —	¥645,852	¥620,290	¥25,562
	Tho	usands of U.S. do	llars	
		2007		
external sales	Intersegment sales	Total sales	Operating expenses	Operating income (loss)
253,868	\$1,241,462	\$5,495,330	\$5,158,451	\$336,879
023,703	109,945	1,133,648	1,164,377	(30,729)
623,841	20,220	644,061	618,669	25,392
120,099	101,213	221,312	214,190	7,122
38,785	1,023	39,808	38,924	884
060,296	1,473,863	7,534,159	7 404 644	220 E40
	., ., 5,005	1,334,133	7,194,611	339,548
	(1,473,863)	(1,473,863)	7,194,611 (1,472,615)	(1,248)
	51,015 9,171 6,300 645,852 —— 645,852 External sales 253,868 023,703 623,841 120,099 38,785	51,015 2,049 9,171 8,685 6,300 77 645,852 139,501 — (139,501) 645,852 ¥ —  Thoi  External sales  253,868 \$1,241,462 023,703 109,945 623,841 20,220 120,099 101,213 38,785 1,023	51,015 2,049 53,064 9,171 8,685 17,856 6,300 77 6,377 645,852 139,501 785,353 — (139,501) (139,501) 645,852 ¥ — ¥645,852  Thousands of U.S. do.  2007 External sales sales 253,868 \$1,241,462 \$5,495,330 023,703 109,945 1,133,648 623,841 20,220 644,061 120,099 101,213 221,312 38,785 1,023 39,808	51,015         2,049         53,064         51,291           9,171         8,685         17,856         17,447           6,300         77         6,377         6,254           645,852         139,501         785,353         761,454           —         (139,501)         (141,164)           645,852         ¥         —         ¥645,852         ¥620,290           Thousands of U.S. dollars           2007           external sales         Intersegment sales         Sales         Operating expenses           253,868         \$1,241,462         \$5,495,330         \$5,158,451           023,703         109,945         1,133,648         1,164,377           623,841         20,220         644,061         618,669           120,099         101,213         221,312         214,190           38,785         1,023         39,808         38,924

## (c) Overseas sales

					Thousands of
	Millions of yen	%	Millions of yen	%	U.S. dollars
	2007	•	2006	5	2007
	Overseas	% of	Overseas	% of	Overseas
	sales	net sales	sales	net sales	sales
North America	¥162,065	23.1%	¥155,019	24.0%	\$1,404,011
Europe	81,694	11.6%	57,932	8.9%	707,736
Asia	64,742	9.3%	96,354	15.0%	560,877
Other areas	77,624	11.1%	60,221	9.3%	672,477
Total	¥386,125	55.1%	¥369,526	57.2%	\$3,345,101

# **Net Sales, Orders and Order Backlog by Industry Segment**For the six months ended September 30, 2007 and 2006 (unaudited)

	Million	Millions of yen	
	2007	2006	2007
Net sales:			
Shipbuilding	¥ 77,480	¥ 42,107	\$ 671,229
Rolling Stock & Construction Machinery	70,244	86,925	608,542
Aerospace	118,247	114,452	1,024,404
Gas Turbines & Machinery	84,289	80,509	730,217
Plant & Infrastructure Engineering	49,647	52,114	430,105
Consumer Products & Machinery		189,928	1,841,047
Other	87,121	79,817	754,752
Total	¥699,540	¥645,852	\$6,060,296
Orders received:			
Shipbuilding	¥ 85,631	¥ 69,507	\$ 741,844
Rolling Stock & Construction Machinery		156,102	1,053,496
Aerospace	73,726	70,175	638,707
Gas Turbines & Machinery	93,527	99,313	810,249
Plant & Infrastructure Engineering	41,557	95,093	360,019
Consumer Products & Machinery		189,928	1,841,047
Other		83,726	834,080
Total		¥763,844	\$6,279,442

		Thousands of U.S. dollars		
	As of	As of	As of	As of
	September 30, 2007	March 31, 2007	September 30, 2006	September 30, 2007
Order backlog:				
Shipbuilding	¥ 320,643	¥ 313,987	¥ 315,263	\$ 2,777,813
Rolling Stock & Construction Machinery	492,077	434,419	412,985	4,262,991
Aerospace	241,623	286,699	256,954	2,093,243
Gas Turbines & Machinery	224,028	216,886	214,002	1,940,813
Plant & Infrastructure Engineering	163,996	172,255	187,030	1,420,740
Consumer Products & Machinery	_	_	_	_
Other	50,066	40,909	38,726	433,734
Total	¥1,492,433	¥1,465,155	¥1,424,960	\$12,929,334



## Kawasaki Corporate Data

(As of September 30, 2007)

Kawasaki Heavy Industries, Ltd.

### **Kobe Head Office:**

Kobe Crystal Tower, 1-3, Higashikawasaki-cho 1-chome, Chuo-ku, Kobe, Hyogo 650-8680, Japan

### **Tokyo Head Office:**

World Trade Center Bldg., 4-1, Hamamatsu-cho 2-chome, Minato-ku, Tokyo 105-6116, Japan

Founded: 1878

Incorporated: 1896

Paid-in Capital: ¥104,265,062,978

Number of Shares Issued: 1,668,911,902

Number of Shareholders: 158,330

Number of Employees: 30,382







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### Stock Exchange Listings:

Tokyo, Osaka, Nagoya

#### Method of Publication of Notices:

http://www.khi.co.jp

The method of publication of notices of the Corporation shall be made electronically. Provided, if the Corporation is unable to make an electronic publication of notice due to an accident or other unavoidable reason, the notice shall be inserted in the *Nihon Keizai Shimbun*.

### Transfer Agent:

The Chuo Mitsui Trust and Banking Company, Limited 33-1, Shiba 3-chome, Minato-ku, Tokyo 105-8574, Japan

### **Handling Office:**

The Chuo Mitsui Trust and Banking Company, Limited Osaka Branch Office 2-21, Kitahama 2-chome, Chuo-ku, Osaka 541-0041, Japan

### **Independent Auditors:**

KPMG AZSA & Co. Kobe Crystal Tower, 1-3, Higashikawasaki-cho 1-chome, Chuo-ku, Kobe, Hyogo 650-8680, Japan

#### **ADR Facility:**

KHI has a sponsored American Depository Receipt (ADR) facility. ADRs are traded in the over-the-counter (OTC) market in the United States under CUSIP number 486 359 20 1 with each ADR representing four ordinary shares.

#### **ADR Depository:**

The Bank of New York 101 Barclay St., 22 West, New York, NY 10286, U.S.A. Phone: 1-212-815-2042

U.S. Toll Free: 888-269-2377 (888-BNY-ADRS)

http://adrbny.com

KHI Web Site at: http://www.khi.co.jp