

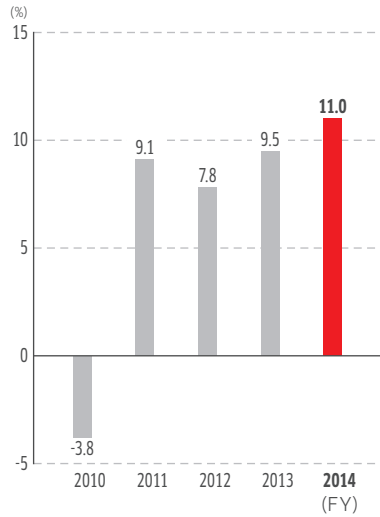
Performance Highlights

	Millions of yen			Thousands of U.S. dollars
	FY2014	FY2013	FY2012	FY2014
Net sales	1,385,482	1,288,881	1,303,778	13,461,737
Operating income	72,351	42,062	57,484	702,982
Recurring profit	60,605	39,328	63,627	588,855
Net income	38,601	30,864	23,323	375,058
Comprehensive income	68,705	44,039	24,569	667,557
Net cash provided by operating activities	151,721	28,101	84,737	1,474,164
Net cash used for investing activities	(77,559)	(81,160)	(65,959)	(753,585)
Free cash flow	74,162	(53,058)	18,778	720,579
Net cash provided by (used for) financing activities	(62,505)	57,671	(26,831)	(607,316)
Cash on hand and in banks	47,949	38,525	34,316	465,886
Trade receivables (notes and accounts receivables)	415,664	432,649	404,054	4,038,709
Inventories	458,033	460,105	441,897	4,450,379
Other current assets	84,107	85,534	86,918	817,207
Current assets	1,005,754	1,016,814	967,186	9,772,192
Total fixed assets	401,174	325,239	293,536	3,897,920
Total investments and other assets	147,500	124,236	101,416	1,433,151
Total assets	1,554,430	1,466,290	1,362,139	15,103,284
Trade payables (notes and accounts payables)	306,030	281,063	310,775	2,973,484
Interest-bearing debt	444,644	484,653	407,166	4,320,287
Other liabilities	427,068	350,693	328,274	4,149,514
Total liabilities	1,177,744	1,116,409	1,046,216	11,443,296
Total shareholders' equity	376,284	357,379	335,270	3,656,082
Total accumulated other comprehensive income	(13,243)	(19,139)	(29,216)	(128,672)
Minority interests	13,645	11,641	9,868	132,578
Net assets	376,686	349,881	315,922	3,659,988
Liabilities and net assets	1,554,430	1,466,290	1,362,139	15,103,284
CO ₂ Emissions from Business Sites (non-consolidated) *1	263	284	252	(10 ³ t-CO ₂)
CO ₂ Emission Reduction with Product Usage*2	741	504	321	(10 ³ t-CO ₂)
Expenditure on social contribution activity	631	687	796	(millions of yen)
Number of employees	34,620	34,010	33,267	(persons)
Domestic	25,531	25,222	24,770	(persons)
Overseas	9,089	8,788	8,497	(persons)

Note: All dollar figures have been translated into yen at ¥102.92 to US\$1, the approximate rate of exchange at March 31, 2014.

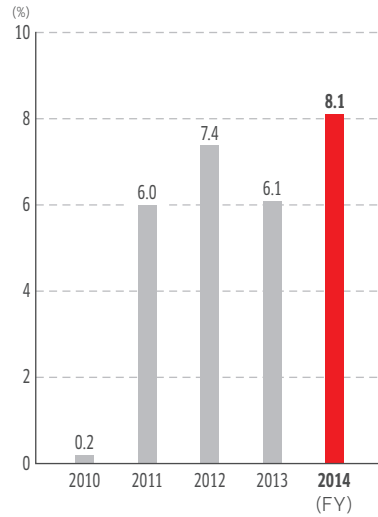
Return on equity

Net income / Shareholders' equity



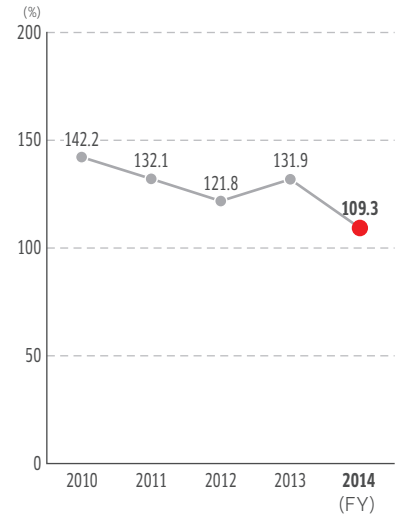
Return on invested capital

(Income before income taxes and minority interests + Interest expense) / Invested capital



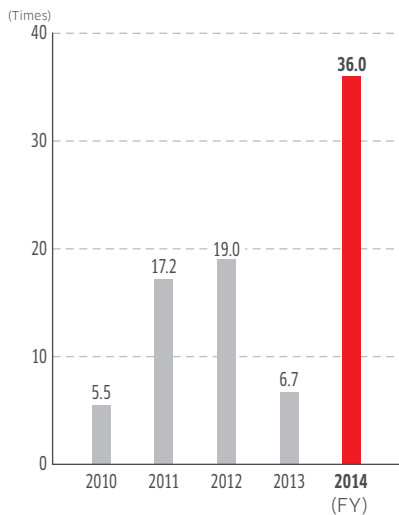
Debt equity ratio

Net interest-bearing debt / Shareholders' equity

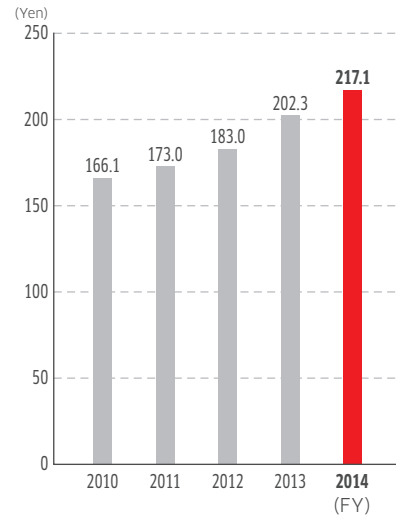


Interest coverage ratio

Cash flow from operating activities / interest expense

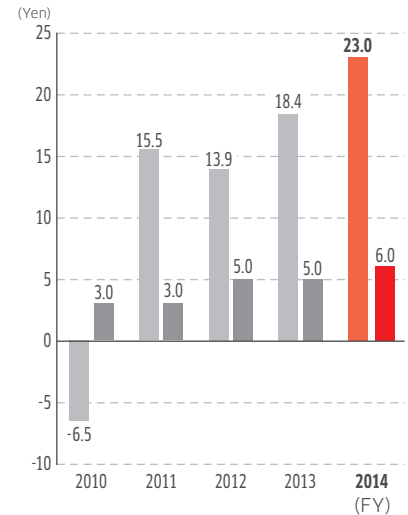


Net assets per share

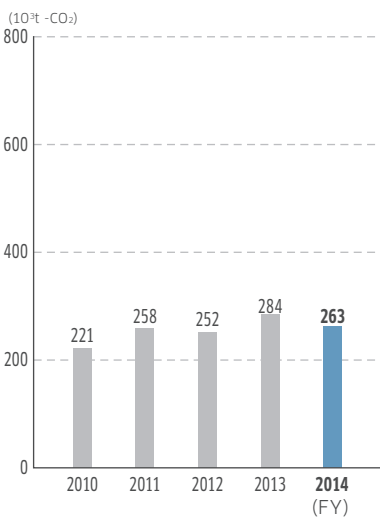


Net income per share

Dividends per share

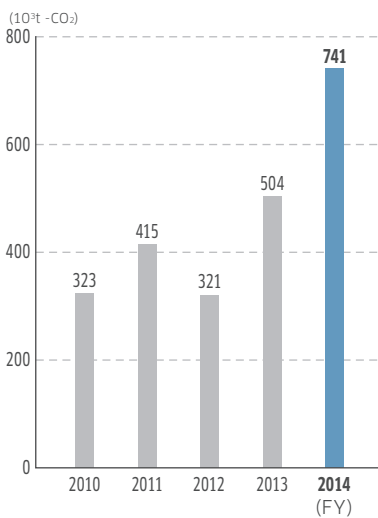


CO₂ Emissions from Business Sites (non-consolidated) *1



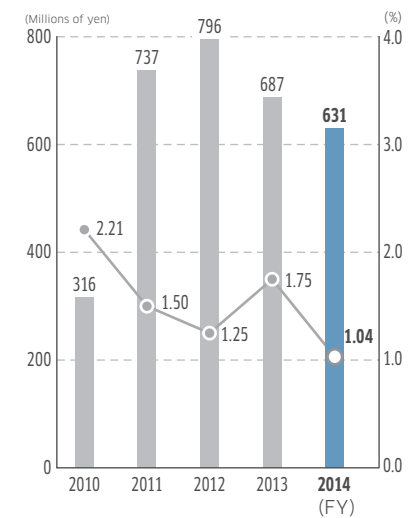
*1 For details, please refer to page 65.

CO₂ Emission Reduction with Product Usage*2



*2 Estimates based on actual delivery record

Expenditure on social contribution activity*3 (left-axis) and Recurring profit ratio(right-axis)



*3 Since fiscal 2011, the figure for expenditure on social contribution activity has been based on an altered range of corporate activities and organizations.